



# **HIGH IMPACT ANALYTICS AT YOUR *FINGERTIPS.***

## **WORKING WITH BOULEVARD CONSULTING HAS NEVER BEEN *EASIER.***

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The Small Business Administration (SBA) 8(a) program enables Boulevard to receive set aside and sole-source contracts for its leading organizational improvement services. Want to team?

Boulevard is now also able to form joint ventures or participate in the Mentor-Protégé program to support federal public-sector organizations in health, financial services, intelligence and commerce.

### **CONTACT US**

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## **BOULEVARD CONSULTING MAKES THE SBA 8(A) PROGRAM WORK FOR YOU.**

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### ***What is the SBA 8(a) Program?***

The SBA's 8(a) small business development program offers small disadvantaged businesses a wide range of assistance to help them compete in the marketplace and gain traction in federal government contracting. The focus of the program is to provide business development support, including procurement assistance, mentoring, business counseling, financial assistance, and training to help small businesses participate in competitive acquisitions. 8(a) small businesses can receive set aside or sole-source contracts, as well as form joint ventures and teams to serve federal agencies under larger prime contracts. Participants in the program go through a four-year developmental stage and a five-year transition phase throughout the nine-year course of the program.

### ***What does this mean for Contracting Officers?***

For federal contracting officers, using an 8(a) small business contractor makes procurement simple and streamlined. A program manager must have a valid requirement conveyed through a statement of work, and funding has to be available. A contracting officer can determine what type of 8(a) small business contracting opportunity to conduct.

### ***How simple is this? What are the benefits?***

A sole source 8(a) contract can be awarded if there is no reasonable expectation that two or more qualified 8(a) small businesses will submit offers, determines that the qualified 8(a) small business contractor is responsible, and determines that the contract can be awarded at a fair price. The 8(a) sole source vehicle offers agencies a shortened acquisition process. This means a reduced decision cycle, lower administrative costs, and best value pricing guaranteed.

### ***Has Boulevard ever used the 8(a) vehicle before?***

Several organizations across industry have worked with our team to go down the 8(a) path. This assured faster turnaround time, and ensured our team can begin supporting the government within days.